



Invitation: China: Fact finding, on site experience and turbine manufactory visits

In connection with participation at China Wind Power 2010 in Beijing, China, October 13-15, 2010, we invite you to attend a series of complimentary events that have been coordinated in partnership with the Danish Embassy in Beijing. At these events you will get a better understanding of the Chinese wind market and close relationships with main players in Chinese market by on site visits and match making event.

The Yangtze River Delta (Shanghai and 2 neighbour provinces, Jiangsu and Zhejiang) is the best developed area in China and most important manufacturing/trading base. A cluster of wind power has been established. Many wind companies are located here from turbine assembly to components production covering the whole wind supply chain.

China will start to build offshore wind parks in Jiangsu province, and then in Zhejiang province. The wind companies located close by are working actively to catch future business. More major players are establishing production facilities in these areas.

We'd like to arrange a fact finding trip to Shanghai, Wuxi and Jiangyin (in Jiangsu province) to visit wind companies, local governments and industrial parks. The purpose is to find out how the Chinese wind supply chain has been developed.

7 October, meeting wind turbine manufacture in Shanghai

Shanghai is the largest city and financial centre in China. China's first offshore wind farm is located next to Shanghai Donghai Bridge. Quite a few wind companies have chosen Shanghai to locate headquarters or facilities. Including,

- Siemens Wind Power (Headquarter and production base)
- Vestas (Purchasing division)
- Shanghai Electric Wind (SE Wind, very active in offshore business)
- Shanghai Wande Wind Power (Turbine manufacture)

8 October, a fact-finding trip to Wuxi Wind Power Technology Park

Wuxi lies 120km away from west of Shanghai. It's a famous historic city but also one of China's Top 10 vigorous and best commercial cities.

Wuxi Wind Power Technology Park (W-Park) is a key wind power industry base established by Jiangsu Province. Besides manufacturing of turbines and components, there are also R&D centre and testing platform for wind technology development.

Interesting companies located in Wuxi include,

- Wuxi Engin Motors (Turbine manufacture, with China Aerospace background)
- Wuxi Miracle Zhufeng (Blade and raw materials)
- Jiangsu FAW Foundry (Casting)

9-10 October, Visiting EXPO 2010 and sight-seeing in Shanghai

Expo 2010 Shanghai is supposed to be the largest in Expo history. 154 pavilions are spread in big area on both sides of Huangpu River. Danish pavilion is one of the most attractive with Little Mermaid in the middle. Expo 2010 started from May 1 and will end on October 31. So October will be the last chance to witness as a visitor.

11 October, a fact-finding trip to Jiangyin Economic Development Zone

Jiangyin is 148km to the west of Shanghai. It's ranked No.1 regarding GDP in all small-sized Chinese cities. Wind power is becoming a key sector in Jiangyin city. Companies include,

- Envision (Turbine manufacture, targeting export)
- Jixin Wind (Nacelle)
- Guoguang Heavy Machinery (Forging)

Price: 9950,00 DKK

(Excl. price hotel, flight, evening meals and free time expenses)

(Hotel booking in Shanghai will follow later)

13-15 October, match-making meetings with turbine manufactures at exhibition

The matchmaking event will create a forum for Danish suppliers to meet and network with potential clients in Chinese wind market. During the exhibition, individual meetings will be set up for Danish sub suppliers with 3-5 Chinese wind turbine producers or other potential customers.

Price: 7500,00 DKK

